

2025 CML Annual Conference

Scholarship Application

JUNE 24 - 27 • BEAVER RUN RESORT & CONFERENCE CENTER • BRECKENRIDGE

Scholarship includes

Up to 10 scholarship recipients will receive the following assistance:

- Conference registration
- Three nights basic lodging (June 24-27) at host hotel
- Meal tickets to ticketed events (Wednesday & Thursday lunch, and **one** of the following: Friday Elected Officials Breakfast, Manager's Breakfast, or Attorney's Lunch)
- \$100 mileage reimbursement stipend (paid directly to the municipality)

Note: Scholarships are non-transferable; if recipient is unable to attend, then scholarship award is forfeited.

Eligibility

Applicants must be in one of the following municipal positions: manager, clerk, mayor, councilmember, town board member, or key department head. One application per municipality.

To Apply

Complete this application and submit it with a letter of interest explaining what you hope to gain from the 2025 *CML Annual Conference* and how you will use the experience for the benefit of the municipality you represent. You must also include a letter from the council or board of the municipality expressing their support for your attendance at the annual conference and a few sentences explaining the municipality's financial need or hardship. Both letters and application must be received by **Friday, March 7, 2025**. Scholarship recipients will be notified by mid-March. Please email to krosen@cml.org or mail to CML, Scholarship Program, 1144 Sherman St., Denver, CO 80203.

If you have any questions, please contact Karen Rosen at 303-831-6411 or krosen@cml.org.

Date 2/12/2025

Name Nicole Roberts

Title Councilmember, Ward I

Municipality City of Rocky Ford

Address _____

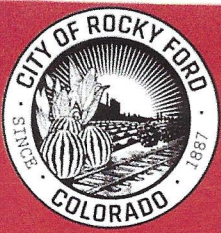
Phone 719-469-5803

Email allpronicole@gmail.com



COLORADO
MUNICIPAL
LEAGUE

Note: Municipalities with individuals who were awarded scholarships in 2024 are not eligible for scholarships in 2025. Incomplete applications will not be considered.



203 S Main Street
Rocky Ford, CO
81067

PH: 719.254.7414
FX: 719.254.7416

Stacey Milenski
City Manager

Duane Gurulé
Mayor

Nanete Mosby
Ward I

Nicole Roberts
Ward I

Michael Montano
Ward II

Nicholas Martinez
Ward II

Robert Barron
Ward III

Thomas Mullins
Ward III

City Clerk
719.254.7414, ext. 107

Police Chief
719.254.3344

Fire Chief
719.254.3322

Public Works
719.254.7414, ext. 105

Human Resources
719.254.7414, ext. 110

Parks & Recreation
719.254.7414, ext. 106

Councilwoman Nicole Roberts
City of Rocky Ford
203 S Main Street
Rocky Ford, CO 81067

February 12, 2025

Scholarship Committee
Colorado Municipal League
1144 Sherman Street
Denver, CO 80203

Dear Members of the Scholarship Committee,

I am writing to express my interest in attending the 2025 CML Annual Conference through your scholarship program. As a dedicated Councilwoman for the City of Rocky Ford, I am deeply committed to enhancing my knowledge and skills to better serve our community. Participation in this conference is an invaluable opportunity to gain insights and resources that can directly benefit our city, especially in light of the financial challenges we face.

I've learned that the CML Annual Conference is renowned for its comprehensive sessions that address critical issues affecting municipalities. I am particularly interested in attending workshops that focus on economic development, community building, and effective governance. These sessions will provide me with innovative strategies and practical tools that I can implement in Rocky Ford to stimulate local growth and improve municipal services.

Our city, recently declared the poorest in the state, struggles with limited financial resources, which significantly impacts our ability to participate in such enriching opportunities. Attending the conference on a scholarship would alleviate this burden and equip me with the knowledge needed to advocate for sustainable changes and foster a supportive environment for our residents.

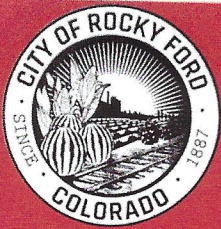
I am committed to utilizing the insights and networks gained from the conference to drive meaningful progress in Rocky Ford. By sharing the acquired knowledge with fellow council members and stakeholders, I aim to collaboratively develop initiatives that address our city's economic challenges and enhance the quality of life for our citizens.

Thank you for considering my application. I am eager to contribute positively to our community and am convinced that the CML Annual Conference will be instrumental in this endeavor.

Sincerely,

Nicole Roberts

Nicole Roberts
Councilwoman
City of Rocky Ford



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Rocky Ford, CO
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Human Resources
719.254.7414, ext. 110

Parks & Recreation
719.254.7414, ext. 106

February 25, 2025

Dear CML Team,

The City Council of Rocky Ford is pleased to express our full support for Councilwoman Nicole Roberts's application to attend the 2025 CML Annual Conference on a scholarship. Councilwoman Roberts has consistently demonstrated her dedication to our community, and we believe that her attendance at this conference will have a lasting positive impact on our city.

As Councilmember Roberts shared, our municipality has been recently identified as the poorest in the state, which underscores the financial strain we continuously face. This designation speaks to the significant economic challenges and resource limitations that hinder our ability to invest in professional development opportunities for our council members. Nonetheless, we recognize the immense value that such learning experiences hold for the betterment of our city as a whole.

Councilwoman Roberts's participation in the CML Annual Conference will enable her to acquire new skills and knowledge pertinent to overcoming the unique challenges our community faces. The insights she would gain are crucial for implementing strategies that could drive economic recovery and development in Rocky Ford.

We are confident in her ability to leverage this opportunity to enhance her effectiveness as a leader, and we wholeheartedly endorse her scholarship application and appreciate your consideration.

Respectfully,

Duane Gurule
Mayor

Nanette Mosby
Mayor Pro Tem

Nic Martinez
Councilmember, Ward II

Michael Montano
Councilmember, Ward II

Robert Barron
Councilmember, Ward III

Thomas Mullins
Councilmember, Ward III



RESOLUTION NO. 5 - SERIES 2025

A RESOLUTION AUTHORIZING THE CITY OF ROCKY FORD TO RAISE SEWER RATES

WHEREAS, Sections 13.3.10 and 13.3.110 of the Municipal Code of the City of Rocky Ford, Colorado, concerning sewer rates and charges, as amended by Ordinance #914, provides the Rocky Ford City Council may, by resolution, reduce or increase the rate of charge, classify or declassify any recipient of such sewer service for rate purposes, and may further establish by such resolution the charge to be assessed against any future industrial or business sewer service recipient;

WHEREAS, the City of Rocky Ford provides sewer and waste-water services to its residents;

WHEREAS, the cost of processing and treating sewer and waste-water has continued to increase;

WHEREAS, the City of Rocky Ford wants to continue to provide sewer services to its residents; and

WHEREAS, the City of Rocky Ford needs to increase sewer rates to stay fiscally solvent.

WHEREAS, the City of Rocky Ford will increase the sewer rates by \$8.00 each year over the next 5 years in order to ease the burden of the increase

WHEREAS, the total combined increase will be \$40.00 in 2029.

THEREFORE, BE IT RESOLVED by the City of Rocky Ford City Council as follows:

1. The monthly surcharge for sewer customers in the City limits starting in 2025 shall be increased.
 - A. Each residential household unit shall be increased from \$47.60 per month to \$55.60 per month.
 - B. Each single household unit within an apartment building, complex or duplex shall be increased from \$47.60 per month to \$55.60 per month.
 - C. Each available space in all mobile home parks and trailer courts shall be increased from \$47.60 per month to \$55.60 per month.
 - D. All commercial accounts shall be increased from \$57.60 per month to \$65.60 per month. Plus \$0.75 per 1,000 gallons or portion thereof over 6,000 gallons of water usage to 106,000 gallons of water usage by each commercial account, plus \$0.36 per 1,000 gallons or portion thereof for water usage over 106,000 gallons by each commercial account.
2. The monthly surcharge for sewer customers outside the City limits shall be increased.
 - A. Each residential Unit shall be increased from \$70.36 to \$78.36 per month.
 - B. Each single household unit within an apartment building, complex or duplex shall be

- increased from \$70.36 to \$78.36 per month.
- C. Each available space in all mobile home parks and trailer courts shall be increased from \$70.36 to \$78.36 per month.
 - D. All commercial accounts shall be increased from \$80.36 to \$88.36 per month. Plus \$0.75 per 1,000 gallons or portion thereof over 6,000 gallons of water usage to 106,000 gallons of water usage by each commercial account, plus \$0.36 per 1,000 gallons or portion thereof for water usage over 106,000 gallons by each commercial account.
3. The monthly surcharge for users with water sources other than from the City of Rocky Ford shall be increased.
- A. User must provide acceptable documentation of the amount of wastewater being discharged to the city sewer system. If documentation is not acceptable, the user will have a monitoring system installed at their expense.
 - B. The amount charged will be based on the average monthly discharge times and the proper rate schedule.
 - C. The monthly charge for users with biological demands will be determined as follows:
 - i. The Rocky Ford City Council may establish an additional surcharge based upon the additional expense of treating the waste water.
 - ii. If any additional tests are required, the user will be charged for the expense of having such tests performed.
4. The newly adopted sewer rates shall go into effect on _____, 2025, and shall be first billed on the _____ billing statement.
5. The Rocky Ford City Council authorizes the Mayor of the City of Rocky Ford to sign the necessary paperwork.
6. **INTRODUCED, READ, APPROVED AND ADOPTED**, by the Rocky Ford City Council on the _____ day of _____, 2025.

CITY OF ROCKY FORD

Mayor: Duane Gurulé

ATTEST:



RESOLUTION NO. 6 - SERIES 2025

A RESOLUTION OF THE ROCKY FORD CITY COUNCIL ESTABLISHING DORMANT UTILITY FEE

WHEREAS, the City of Rocky Ford Municipal Code provides that the Rocky Ford City Council shall set fees for various services provided by Resolution; and

WHEREAS, the City of Rocky Ford maintains buildings or premises connected to the City's water facilities including those where service has been terminated by the City or by the property owner; and

WHEREAS, it is necessary for the Rocky Ford City Council to establish a fee to cover its own costs for Fire and Police protection to, and for the basic delivery system of water for fire control is incumbent upon all resident and owners of local properties, also, any part of a utility charge assessed to any consumer is an allocation for maintenance of the system as a whole over and above the actual costs of supplying water service to the consumer. The dormant consumers not paying their fair share of the utility costs for maintenance of the system as a whole creates a disadvantage to the ongoing continual consumers that pay for these systems each month and impacts the City's readiness to serve; and

WHEREAS, the Rocky Ford City Council established a Dormant Utility Fee by Resolution No 7 – Series 2020 on February 25, 2020.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF ROCKY FORD, COLORADO:

Effective **July 1, 2025**, that a dormant utility usage fee shall be implemented and fees set to offset costs associated with the maintenance of the distribution system for the City of Rocky Ford, as follows:

1. **Dormant:** shall mean any consumer user (commercial or residential) that may use the services of the City of Rocky Ford, but of which use is not on a continuous basis for a period that exceeds thirty (30) days.
2. **Utility:** is defined as City of Rocky Ford water services.

Facility Charge	\$20.00 per month
<u>Base Charge</u>	<u>\$10.00 per month</u>

TOTAL

\$30.00 per month

The undersigned hereby certifies that the Rocky Ford City Council has enacted this Resolution.

INTRODUCED, READ, APPROVED AND ADOPTED, by the Rocky Ford City Council on the _____ day of _____, 2025.

CITY OF ROCKY FORD

Mayor: Duane Gurulé

ATTEST:

Rebecca Korinek, City Clerk



CITY OF ROCKY FORD

ORDINANCE NO. 985

AN ORDINANCE AMENDING SECTION 7-7-510 OF THE CITY OF ROCKY FORD'S MUNICIPAL CODE TO ALLOW THE KEEPING OF CHICKENS AND BEES WITHIN ROCKY FORD CITY LIMITS, AND SETTING STANDARDS AND REQUIREMENTS FOR SUCH ACTIVITIES

WHEREAS, the City Council recognizes the growing interest among residents in raising chickens and bees for personal use, including egg production, honey harvesting, and promoting local pollination; and

WHEREAS, the City Council seeks to balance the interests of residents in keeping chickens and bees with the need to preserve the health, safety, and quality of life within the City of Rocky Ford; and

WHEREAS, the City Council desires to amend the City's animal regulations to provide a clear and safe framework for the keeping of chickens and bees in designated areas within the limits of the City of Rocky Ford.

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF ROCKY FORD, COLORADO:

Section 1. Amend Section 7-7-510(b) to include the following exception for chickens and/or bees:

Sec. 7-7-510. - Animals prohibited within City limits designated; exceptions.

It is unlawful for any person to keep, maintain, possess or harbor at his or her dwelling within City limits, more than a total of four animals over the age of three months. This subsection shall not include fish, birds, or chickens as provided herein.

It is unlawful for any person to keep, maintain, possess, or harbor any livestock such as, but not limited to, horses, mules, donkeys, burros, cattle, sheep, goats, swine, geese, with the exception of chickens, within City limits, subject to the following conditions:

A maximum of 12 chickens may be kept on a residential lot.

(a) Chickens shall be kept in an enclosed, secure area, and such enclosure must meet the requirements outlined in section 2 regarding space, ventilation, and sanitation.

(b) Chickens must be kept in a clean and humane manner, and owners must remove waste regularly to prevent odor or health hazards.

Bees may be kept for personal, non-commercial use on residential lots, subject to the following:

(a) The beehive must be maintained in a manner that prevents swarming or other nuisance behaviors.

(b) Beekeepers must ensure that their hives do not pose a danger to surrounding residents or animals.

(c) It is unlawful for any person to own, keep, maintain, possess, harbor, sell, or in any manner deal or traffic within the City limits in any living exotic, wild, dangerous or unusual animals, whether domesticated or tamed, including but not necessarily limited to the following: Africanized *Apis mellifera* (honey bees); bats of any species; bears of any species; felines, other than ordinary domesticated house cats; gorillas, chimpanzees, orangutans, baboons or any other infra-human primate; any member of the Mustelidae family, except ferrets, including but not limited to fishers, martens, minks, otters, porcupines, raccoons, skunks, weasels and wolverines; poisonous reptiles; wolves, foxes, coyotes or other species of canines other than dogs; any animal or bird which has received state or federal government designation as an endangered species; or any other terrestrial predator or other animal determined to be a public nuisance pursuant to the provisions, procedures, and means of abatement therefor established by the City of Rocky Ford.

- (d) for purposes of this Section, any hybrid or breed mix between wild animals and domestic animals shall be considered a domesticated animal, and as such is allowed. Alleged domestication and keeping of any wild animal not allowed.

This Section shall not apply to the following:

- (a) Zoo or circus authorized by the City of Rocky Ford.
- (b) Any entrant in a rodeo, fair or show authorized by the City of Rocky Ford.
- (c) Temporary maintenance of an animal by a licensed veterinarian during the time necessary for treatment.
- (d) The City animal shelter while holding an animal pending legal disposition of the animal.
- (e) Any animal properly boarded on the Arkansas Valley Fairgrounds.
- (f) Any person lawfully engaged in the operation of a packing house or slaughter house governed by the Colorado Department of Public Health and Environment regulations, who keeps animals or fowl for a temporary period of time not to exceed 72 hours in connection with the operation of such business.
- (g) Any person granted a hardship permit as set forth below so long as the hardship permit remains valid.

Section 2. Enforcement and Penalties:

The City of Rocky Ford shall adopt and enforce the necessary regulations to ensure compliance with this ordinance, including the proper care and maintenance of chickens and/or bees.

Chicken Coop Size Requirement(s): The minimum floor area for a chicken coop shall be three (3) square feet per chicken. The coop must provide enough space for chickens to move freely, perch, and nest.

Ventilation: The chicken coop must have proper ventilation to prevent moisture buildup and to ensure good air quality for the chickens.

Sanitation and Waste Disposal: Waste produced by chickens (manure, bedding, etc.) must be regularly removed from the coop and yard area. Composting or disposal in accordance with local waste management guidelines is encouraged to minimize odors and the potential for disease. Waste must be properly disposed of or composted.

Protection from Predators: The coop must be secure and designed to protect the chickens from predators, including but not limited to, dogs, raccoons, and coyotes.

Yard Space Requirements - Minimum Yard Size: A minimum of ten (10) square feet of yard space per chicken is required for free-range activities. The yard area should be fully enclosed by a fence or barrier to prevent chickens from wandering onto neighboring properties or public areas and designed to prevent chickens from escaping and predators from entering.

Noise: No noise from chickens, including clucking or crowing, shall exceed acceptable decibel limits set by the City of Rocky Ford's noise ordinance.

Odor: Owners must ensure that their chicken coops and yards are maintained in such a way as to prevent offensive odors from emanating beyond the property.

Section 3. Effective Date:

This Ordinance shall become effective on the _____ day of _____, 2025, and shall remain in effect until amended or repealed by the Rocky Ford City Council.

PASSED on first reading the _____ day of _____, 2025.

ADOPTED by Rocky Ford City Council on the _____ day of _____, 2025.

Duane Gurulé, Mayor
City of Rocky Ford

ATTEST: _____
Rebecca Korinek, City Clerk

City Manager's Report



To: Mayor Gurulé and City Council Member
From: Stacey Milenski
Date: February 25, 2025

PROPERTIES:

- **501 N Main (El Capitan) Update: No update**
- **Liberty School: No update**
- **Brewer Construction Site: No update**
- **1149 Railroad Update: No update**
- **400 S Main Update: No update**
- **701 Sycamore: New Update**
 - Property Craft has put up orange fencing around the perimeter and will be being the demo on Monday, March 10
 - Received the Purchase Order (Contract) from CDPHE
 - Everything is ready to go and scheduled for abatement
 - Master Service Agreement
 - Time and Materials Sheet
- **8th Street Property:**
 - Otero County Title is working on the title work
 - No closing date has been set
 - Jack Barker has been notified

SEWER PROJECT:

- **Sewer Improvement Project Update: New**
 - Bond Counsel needs documentation on the sewer rate increase to proceed with interim financing

NEW BUSINESS: JOB DESCRIPTION AUDIT

- Shelly and I have been working on auditing all job descriptions
- Ensuring content is up to date and align with the work actually being done

OLD BUSINESS:

- **Cloud Permit-Code Enforcement Software: Update**
 - Cloud Permit is live (internally for the moment)
 - Met twice with PD & PW staff to strategize an implementation plan
- **Employee Handbook:**
 - 2/19-Collaborated with Department Directors and Supervisors (2nd meeting)
 - Great participation and input/ feedback
 - We will review once a week before presenting to the Council for review

DEPARTMENT UPDATES:

- **Rocky Ford Fire Department:**
 - IGA with the Rocky Ford Rural Fire Protection District will be up for a two-year renewal on March 23
- **Rocky Ford Police Department:**
 - Story With A Cop and activity on 2/21
- **Rocky Ford Public Works:**
 - Reached out to Colorado Barricade
 - Not change on the November quote

DEPARTMENT UPDATES:

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 - IGA with the Rocky Ford Rural Fire Protection District will be up for a two-year renewal on March 23
- **Rocky Ford Police Department:**
 - Story With A Cop and activity on 2/21
- **Rocky Ford Public Works:**
 - Reached out to Colorado Barricade-no change on the November quote
 - Working on quotes for a street sweeper
- **Rocky Ford Parks and Recreation:**
 - Continuing with a LEGO drive
 - Youth basketball ends on 2/22/2025
 - Youth Soccer registration is open
 - Interviews will start for the Recreation Coordinator position
- **Rocky Ford Public Library:**
 - Closed for inventory audit on 2/21
 - Finished on 2/22
- **Rocky Ford Museum:**
 - 2/19-Night at the Museum-Amache Internment Camp-A Day of Remembrance
- **SECO ROAM:**
 - 2/20-Local stakeholder were given a tour to Bent's Fort and Crystal Lake
 - Evening activity provided pizza
 - Provided space for community conversation
 - 2/21-Strategic Planning with stakeholders was held during the day
 - Great conversation regarding outdoor recreation, conservation, agriculture (landowners/food producers), and career pathways
 - Evening activity was a Food Producers & Ag Appreciation Dinner
 - Both events were not well attended by the community but useful feedback was provided on the attendees

CITIZENS CONCERNS:

- **Citizen Concern:** Update-Speeding on 2nd Street
 - Speed study completed by Lex Nichols



@ PERKINS IN LA JONTA

Proposal for Municipal Lease Purchase

To: CITY OF ROCKY FORD
203 SOUTH MAIN STREET
ROCKY FORD CO 81067

From: GM Financial
Commercial Vehicle Lending
220 E. Las Colinas Blvd., Suite 800
Irving, TX 75039

Date: 01/09/2025

GM Financial is pleased to respond to your application for tax-exempt lease purchase financing. Our proposed terms and conditions are as follows:

Lessor: AmeriCredit Financial Services, Inc.

Lessee: CITY OF ROCKY FORD

Assignee: De Lage Landen Public Finance LLC

PRICING AND TERMS

Amount Financed: \$ 63,016.00 Fees: N/A Proposed Funding Date: _____ Interest Rate: 6.919 %

Valid until: 02/08/2025 Asset Description: _____

Lease Term 5 Years Payment: \$ 1,245.38

Payment remittance (choose one):

- Annual/Advance
- Semiannual/Advance
- Quarterly/Advance
- Monthly/Advance
- Quarterly/Arrears
- Monthly/Arrears

ADDITIONAL TERMS AND CONDITIONS

Security: First priority security interest in the leased vehicle(s).

Closing Costs: Lessee shall be responsible for all costs and expenses incurred in connection with the proposed transaction, including, but not limited to, those incurred with respect to all (i) issuing costs, (ii) bond and/or legal counsel, and (iii) escrow accounts.

Documentation and Insurance: As required, and in form and content approved, by Lessee in its sole discretion.

This proposal is subject to final credit approval and execution of final documentation.

Please feel free to contact me at [alicia.spillman@gmfinancial.com] or [(214) 210-3120] with any questions or for further clarification.

Thank you for the opportunity to present this proposal.

Sincerely,

Alicia Spillman

Sr. Inside Sales Account Manager II



UNIFIED

FLEET SERVICES

Prepared for:

Rocky Ford City

Requested Vehicles & Pricing Options

Requested:

- Vehicle #1 - 2025 GMC Sierra 3500 SLE @12K miles p/year

Vehicle Options

Vehicle #1 – 2025 GMC Sierra 3500 SLE @12K miles p/year

Current Market Residual – 3 Year – Anticipated net rate: \$10,878.23

Year	Payment Due	Start Balance	End Balance	Projected Residual	Projected Equity
1	11,999	58,579	62,327	55,795	-6,531.32
2	11,999	50,328	53,547	49,387	-4,160.36
3	11,999	41,548	44,206	47,569	3,362.31

- 1) Interest rates and pricing assume a minimum of \$5,000 in financed vehicles/equipment. Final payments and interest rates may vary based on total financed amount.
- 2) If applicable, equipment pricing quoted is based on upfitter’s best estimate. Final pricing is determined after all equipment is ordered and labor for installation is completed. Once financing is finalized, any variance in final equipment price must be paid in full by the client. Please budget accordingly.

Next Steps

1. Complete and return the Acceptance Form below to UFS.
2. Complete and return the Credit Application provided by UFS.
3. UFS submits to Bank for underwriting and approval.
4. Bank issues lease documents through E-Sign. Customer must verify the date the resolution was adopted.
5. Customer/Insurance Agent must provide proof of insurance to Bank/UFS.
6. Once items 1-5 are completed, vehicle delivery is scheduled.

Acceptance

I have reviewed the attached Terms and Conditions and request Unified Fleet Services to pursue underwriting and approval of a commitment for the described lease agreement with the following quantities:

Vehicle 1 – 3 annual payments of \$3,999.67

Accepted this ____ day of _____, 2024

(Entity Name)

Federal Tax ID#: _____

By: _____

Printed Name: _____

Title: _____

Authorization: Lessee acknowledges and agrees that Lessor may furnish all Lessee presented information, financials, analysis, and related credit and review materials to its employees, counsel, and agents as well as its participants and assigns. Lessee authorizes Lessor to contact Lessor' funding partners, and all trade suppliers and other references of Lessee, and to order any and all credit checks and investigative reports, all as Lessor deems necessary in connection with the evaluation of the transaction.

Confidentiality: Except as required by law, the proposal and its terms and conditions will not be disclosed publicly or privately except to those individuals who are your officers, employees or advisors who have a need to know because of being involved in the proposed financing. The foregoing confidentiality provisions shall not apply to the disclosure of the federal income tax structure or treatment of the proposed financing.

Additional Terms

- This is a proposal only and is not a commitment to finance. This proposal is subject to credit review and approval and proper execution of mutually acceptable documentation.
- Failure to consummate this transaction once credit approval is granted and the documents are drafted and delivered to Obligor may result in a documentation fee being assessed to the Obligor.
- This transaction must be credit approved, all documents properly executed and returned to Unified Fleet Services, LLC and their assignees, financial partners and related and the transaction funded on ALL proposals within 30 days of this proposal. If funding does not occur within that time-frame, or there is a change of circumstance which adversely affects the expectations, rights, or security of Obligee or its assignees, then Obligee or its assignees reserve the right to adjust and determine a new interest rate factor and payment amount, or withdraw this proposal in its entirety. Should there be a significant change in market rates at any time prior to funding of the transaction, Unified Fleet Services, LLC and their assignees and partners reserves the right to adjust the Interest Rate quoted above.
- This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- OBLIGOR'S TOTAL AMOUNT OF TAX-EXEMPT DEBT TO BE ISSUED IN THIS CALENDAR YEAR WILL NOT EXCEED THE \$10,000,000 LIMIT, OR THE INTEREST RATE IS SUBJECT TO CHANGE.



UNIFIED

FLEET SERVICES

Prepared for:

Rocky Ford City

3TBOOKS

Requested Vehicles & Pricing Options

Requested:

- Vehicle #1 - 2024 Ford F350 Lariat @12K miles p/year w/\$14,826 upfit
- Vehicle #2 - 2024 Ford F350 Lariat @12K miles p/year w/no upfit
- Vehicle #3 - 2024 GMC 3500 AT4 @12K miles p/year w/\$14,826 upfit
- Vehicle #4 - 2024 GMC 3500 AT4 @12K miles p/year w/no upfit
- Vehicle #5 - 2024 3500 TRADESMAN CREW CAB 4X4 miles p/year w/\$14,826 upfit
- Vehicle #6 - 2024 3500 TRADESMAN CREW CAB 4X4 miles p/year w/no upfit

Vehicle Options

Vehicle #1 – 2024 Ford F350 Lariat @12K miles p/year w/\$14,826 upfit

Current Market Residual – 3 Year – Anticipated net rate: \$12,149.06

Year	Payment Due	Start Balance	End Balance	Projected Residual	Projected Equity
1	13,482	81,278	86,478	77,693	-8,785.08
2	13,482	72,995	77,665	78,318	652.29
3	13,482	64,183	68,289	72,289	4,000.00

Vehicle #2 – 2024 Ford F350 Lariat @12K miles p/year w/no upfit

Current Market Residual – 3 Year – Anticipated net rate: \$7,769.61

Year	Payment Due	Start Balance	End Balance	Projected Residual	Projected Equity
1	9,103	70,831	75,363	71,762	-3,600.59
2	9,103	66,260	70,499	73,129	2,629.54
3	9,103	61,396	65,324	69,324	4,000.00

Vehicle #3 – 2024 GMC 3500 AT4 @12K miles p/year w/\$14,826 upfit

Current Market Residual – 3 Year – Anticipated net rate: \$13,608.04

Year	Payment Due	Start Balance	End Balance	Projected Residual	Projected Equity
1	14,941	81,056	86,241	63,539	-22,701.97
2	14,941	71,300	75,861	70,686	-5,175.14
3	14,941	60,920	64,817	68,817	4,000.00

Vehicle #4 – 2024 GMC 3500 AT4 @12K miles p/year w/no upfit

Current Market Residual – 3 Year – Anticipated net rate: \$9,228.59

Year	Payment Due	Start Balance	End Balance	Projected Residual	Projected Equity
1	10,562	70,609	75,126	57,609	-17,517.49
2	10,562	64,564	68,695	65,497	-3,197.89
3	10,562	58,133	61,852	65,852	4,000.00

Vehicle #5 – 2024 3500 TRADESMAN CREW CAB 4X4 miles p/year w/\$14,826 upfit
Current Market Residual – 3 Year – Anticipated net rate: \$13,478.19

Year	Payment Due	Start Balance	End Balance	Projected Residual	Projected Equity
1	14,812	81,185	86,379	81,688	-4,691.03
2	14,812	71,568	76,146	72,139	-4,007.21
3	14,812	61,335	65,259	69,259	4,000.00

Vehicle #6 – 2024 3500 TRADESMAN CREW CAB 4X4 miles p/year (no upfit)
Current Market Residual – 3 Year – Anticipated net rate: \$10,963.19

Year	Payment Due	Start Balance	End Balance	Projected Residual	Projected Equity
1	12,297	65,510	69,701	63,882	-5,819.19
2	12,297	57,404	61,077	56,455	-4,622.21
3	12,297	48,780	51,901	55,901	4,000.00

- 1) Interest rates and pricing assume a minimum of \$5,000 in financed vehicles/equipment. Final payments and interest rates may vary based on total financed amount.
- 2) If applicable, equipment pricing quoted is based on upfitter’s best estimate. Final pricing is determined after all equipment is ordered and labor for installation is completed. Once financing is finalized, any variance in final equipment price must be paid in full by the client. Please budget accordingly.

Next Steps

1. Complete and return the Acceptance Form below to UFS.
2. Complete and return the Credit Application provided by UFS.
3. UFS submits to Bank for underwriting and approval.
4. Bank issues lease documents through E-Sign. Customer must verify the date the resolution was adopted.
5. Customer/Insurance Agent must provide proof of insurance to Bank/UFS.
6. Once items 1-5 are completed, vehicle delivery is scheduled.

Acceptance

I have reviewed the attached Terms and Conditions and request Unified Fleet Services to pursue underwriting and approval of a commitment for the described lease agreement with the following quantities:

- Vehicle 1 – _____ – 3 annual payments of _____
- Vehicle 2 – _____ – 3 annual payments of _____
- Vehicle 3 – _____ – 3 annual payments of _____
- Vehicle 4 – _____ – 3 annual payments of _____
- Vehicle 5 – _____ – 3 annual payments of _____
- Vehicle 6 – _____ – 3 annual payments of _____

Accepted this ____ day of _____, 2024

(Entity Name)

Federal Tax ID#: _____

By: _____

Printed Name: _____

Title: _____

Authorization: Lessee acknowledges and agrees that Lessor may furnish all Lessee presented information, financials, analysis, and related credit and review materials to its employees, counsel, and agents as well as its participants and assigns. Lessee authorizes Lessor to contact Lessor' funding partners, and all trade suppliers and other references of Lessee, and to order any and all credit checks and investigative reports, all as Lessor deems necessary in connection with the evaluation of the transaction.

Confidentiality: Except as required by law, the proposal and its terms and conditions will not be disclosed publicly or privately except to those individuals who are your officers, employees or advisors who have a need to know because of being involved in the proposed financing. The foregoing confidentiality

provisions shall not apply to the disclosure of the federal income tax structure or treatment of the proposed financing.

Additional Terms

- This is a proposal only and is not a commitment to finance. This proposal is subject to credit review and approval and proper execution of mutually acceptable documentation.
- Failure to consummate this transaction once credit approval is granted and the documents are drafted and delivered to Obligor may result in a documentation fee being assessed to the Obligor.
- This transaction must be credit approved, all documents properly executed and returned to Unified Fleet Services, LLC and their assignees, financial partners and related and the transaction funded on ALL proposals within 30 days of this proposal. If funding does not occur within that time-frame, or there is a change of circumstance which adversely affects the expectations, rights, or security of Obligee or its assignees, then Obligee or its assignees reserve the right to adjust and determine a new interest rate factor and payment amount, or withdraw this proposal in its entirety. Should there be a significant change in market rates at any time prior to funding of the transaction, Unified Fleet Services, LLC and their assignees and partners reserves the right to adjust the Interest Rate quoted above.
- This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- OBLIGOR'S TOTAL AMOUNT OF TAX-EXEMPT DEBT TO BE ISSUED IN THIS CALENDAR YEAR WILL NOT EXCEED THE \$10,000,000 LIMIT, OR THE INTEREST RATE IS SUBJECT TO CHANGE.